

# Professional Presence & Profile

## **Group Training**

Training code CGALITPPCD

Spoken Language Dutch

Language Materials Dutch

Dayparts 2

Price €750,00

excl. VAT No extra costs.

### What is Professional Presence & Profile

We will work in an interactive, intensive manner in this workshop Professional Presence & Profile.

We will work in an interactive, intensive way in this workshop.

The following themes are introduced and explored in real-life and online:

- Presence: presence, charisma, appearance
- Profile: profiling on four levels: private, personal, professional and public.

The following questions are the subject of research and practice:

- 1. PRESENCE presence, appearance, charisma
  - How do I present myself and how would I want to I present myself?
  - literally and figuratively
  - in person
  - in my role as a manager (to my team, to my managers, to my peers)
- 2. PROFILE private, personal, professional and public profile
  - What is my professional profile and in which areas would I like to improve this?
  - real life
  - online
- 3. PITCH professional introduction of myself in my role
  - What is my professional business card?
  - What can I do, who am I, what do I want?

### Who should attend Professional Presence & Profile

For every professional who wants to get the best out of themselves and others every day, such as: The target group for this workshop consists of professionals with a managerial or coordinating role. For



#### example:

- Managers: Enhance your leadership presence and communication skills.
- Team Leaders, Scrum Masters and Product Owners: Improve your ability to present yourself and your team effectively.
- Professionals: Develop a strong personal and professional profile.
- Consultants: Strengthen your professional image and client interactions.
- Job Seekers: Improve your profile and presence to stand out in the job market.

#### **Prerequisites**

Insights Discovery

#### Objectives

The goal of this intensive, interactive workshop Professional Presence & Profile is to improve your own professional presence and profiling, in "real-life" and "online". Intended results of this training are an improved awareness of what presence means and a strengthened personal and professional presence and profiling.

At the end of the training you will be able to:

- Define and demonstrate professional presence and charisma.
- Assess and enhance your personal and professional profiles.
- Present yourself effectively in various roles and settings.
- Develop a compelling professional introduction.
- Apply profiling techniques in real-life and online contexts.
- Strengthen your leadership presence and communication skills.

If a third-party copyright applies to this course, you will find the copyright on <a href="https://academy.capgemini.nl/en/topic/trademarks/">https://academy.capgemini.nl/en/topic/trademarks/</a>

Capgemini Academy's general terms and conditions are applied to all products and services mentioned within this document. For the latest version please check <a href="https://academy.capgemini.com/">https://academy.capgemini.com/</a>. The rates of products and services mentioned in this document are subject to change. For the most recent rates, please also visit our website.

# **About Capgemini Academy**

Capgemini Academy's professionals offer what people in IT need. Our professionals have a keen eye for motivation, talent and are aware of specific contexts and circumstances. They move people to move. Programmes and courses that originate from daily experience of our both didactical and substantively strong trainers, light a fire within the individual IT professionals. Real life stories of our professionals' experience that tell how to solve problems and work with the people around it, do the rest.

An organization, like ours, helps people and their organizations day by day to get the best out of themselves and each other. We prepare them to defy tomorrow's challenges. We stimulate learning and curiosity. In order for individual IT professionals and their employers, to build better, longer and more intensive relationships. For mutual benefit.

Capgemini Academy. We transform IT professionals academy.capgemini.nl

N/3A-018.18