

## Coaching Leadership

### Group Training

|                    |                                        |
|--------------------|----------------------------------------|
| Training code      | CGACOLE3CD                             |
| Spoken Language    | Dutch                                  |
| Language Materials | Dutch                                  |
| Dayparts           | 4                                      |
| Price              | €1.500,00<br>excl. VAT No extra costs. |

### What is Coaching Leadership

You have several years of experience in a leadership role. You know and master the basics. You realize that your personal interpretation of your role makes the difference.

In these workshops you will deepen and broaden your leadership skills. You examine your current style, understand your strengths and grow in your leadership role as a result.

You gain a greater awareness of different leadership styles and you explore the possibilities for better utilization of these in your role as a leader. You will experience how you can apply the different leadership styles more effectively in your daily practice to increase the effectiveness of your leadership.

We will work in an interactive, intensive manner. The program is tailored to your own needs and goals, because we work with the group's own cases.

We organize the two workshops around the following themes:

- Leading Yourself
- Leading Others
- Situational leadership
- Motivating employees
- Delegate to employees
- Coaching leadership

Among others, the following principles are discussed and especially applied in practice:

- How to motivate people (Daniel Pink)
- Situational Leadership (Hersey & Blanchard)
- How to delegate (Jurgen Appelo)

### Who should attend Coaching Leadership

For every professional who wants to get the best out of themselves and others every day, such as:

You have extensive experience in a managerial or coordinating role.



For example:

- Managers: Improve team communication and feedback mechanisms.
- Team Leaders, Scrum Masters and Product Owners: Enhance your ability to listen and provide constructive feedback.
- HR Professionals: Develop better reporting and communication strategies.
- Project Managers: Improve communication with stakeholders and team members.
- Sales Professionals: Enhance your listening skills to better understand client needs.
- Trainers and Educators: Gain insights into effective communication techniques.
- Consultants: Learn to communicate complex ideas clearly and effectively.
- IT Professionals: Enhance your ability to report and communicate technical information.

## Prerequisites

Insights Discovery

## Objectives

The goal of this Coaching Leadership training is to increase the impact you make as a manager in every practical situation. You get a better insight into your own possibilities and how you can use them even better.

At the end of the training you will be able to:

- Listen actively and reflectively at multiple levels.
- Provide professional feedback effectively.
- Report at the right abstraction level tailored to the target group.
- Apply Transactional Analysis in professional communication.
- Enhance overall communication efficiency and effectiveness.

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An organization, like ours, helps people and their organizations day by day to get the best out of themselves and each other. We prepare them to defy tomorrow's challenges. We stimulate learning and curiosity. In order for individual IT professionals and their employers, to build better, longer and more intensive relationships. For mutual benefit.

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